



We Know Compliance

25 June 2020

This presentation material is intended to provide a summary of the subject matter covered for training purposes only. It does not purport to be comprehensive or to render legal advice. No reader should act on the basis of any matter contained in this presentation without first obtaining specific professional advice.

➤ RegTech / EdTech

We develop training software with compliance in mind.
Salt[®] Adaptive & Salt[®] Compliance LMS

➤ BESPOKE CONTENT

We create award-winning digital training that is rich with purpose and makes a memorable impact to your audience

➤ OFF THE SHELF CONTENT

Relevant, up-to-date content for your industry and locations created by our inhouse team of compliance experts. Both FS and non-FS

The Compliance Training Problem

- ❖ EMPLOYEE PUSHBACK – EMPLOYEES ARE ASKED TO DO BETWEEN 10 AND 90 HOURS OF ONLINE COMPLIANCE TRAINING ANNUALLY!
- ❖ CONTENT IS DRY & TEXT HEAVY, OR DELIVERED IN A CONDESCENDING MANNER
- ❖ TIME CONSUMING, REPETITIVE, OFTEN NO RECOGNITION OF PRIOR LEARNING
- ❖ ACCELERATION OF REGULATORY CHANGE – 200+ CHANGES PER DAY
- ❖ SLOW DEVELOPMENT CYCLES FOR CUSTOM E-LEARNING CONTENT
- ❖ LOW LEVELS OF DETAIL IN REPORTING – OFTEN PASS/FAIL ONLY

➤ ADAPTIVE ONLINE COMPLIANCE TRAINING

Training that saves learners and businesses time by only showing them content they don't already know

➤ PERSONALISED TRAINING EXPERIENCE

Identify gaps in learners' knowledge then takes them straight to the material they may need a refresher on

➤ SPEED TO COMPETENCE

We use advanced module allocation to ensure that learners only undertake content which is relevant to their roles

➤ RESPONSIVE TRAINING

Desktop, Tablet, Smartphone, Blended Learning

➤ TEXT-TO-SPEECH

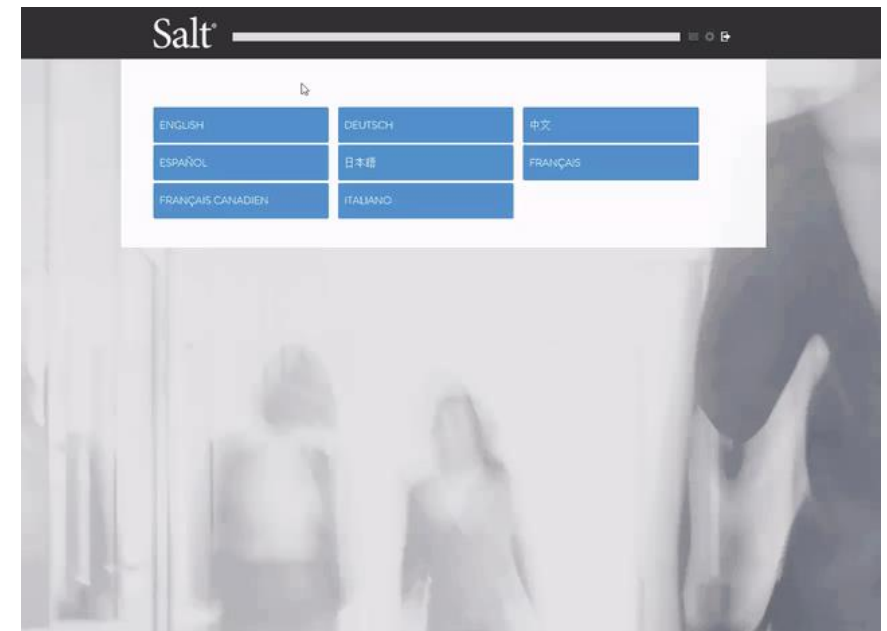
Enable text to speech functionality to meet web accessibility guidelines and enhance mobile usability

➤ INLINE MULTILINGUAL

Allows learners to switch between languages. Single SCORM file ensures reporting is consistent across languages.

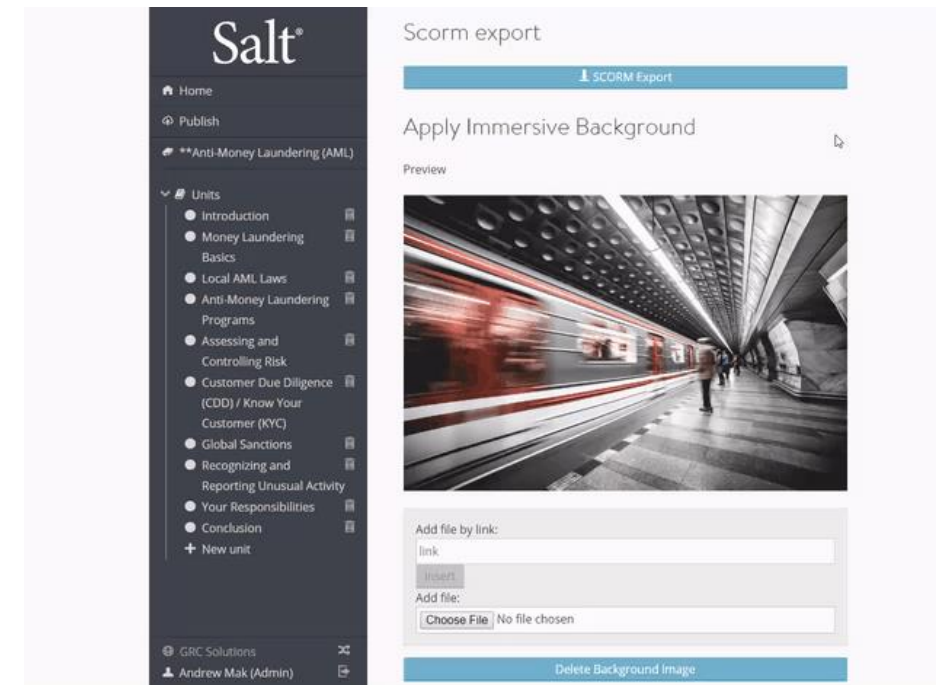
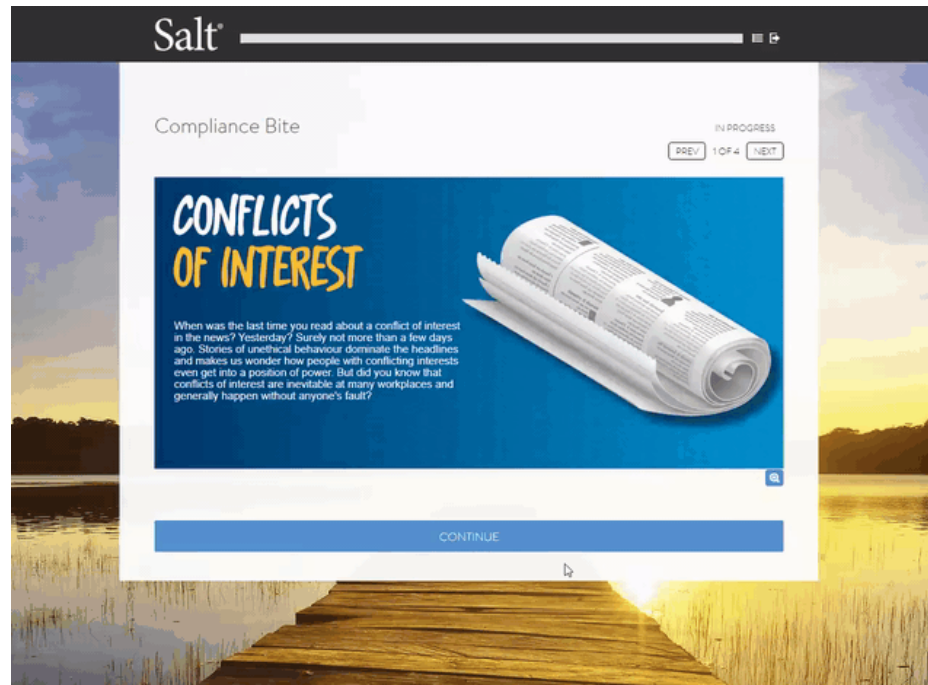
➤ CONTENT DEVELOPMENT COLLABORATION

Allows multiple authors to work on the same course. SMEs can access lite edit features. All changes audit tracked in the system.

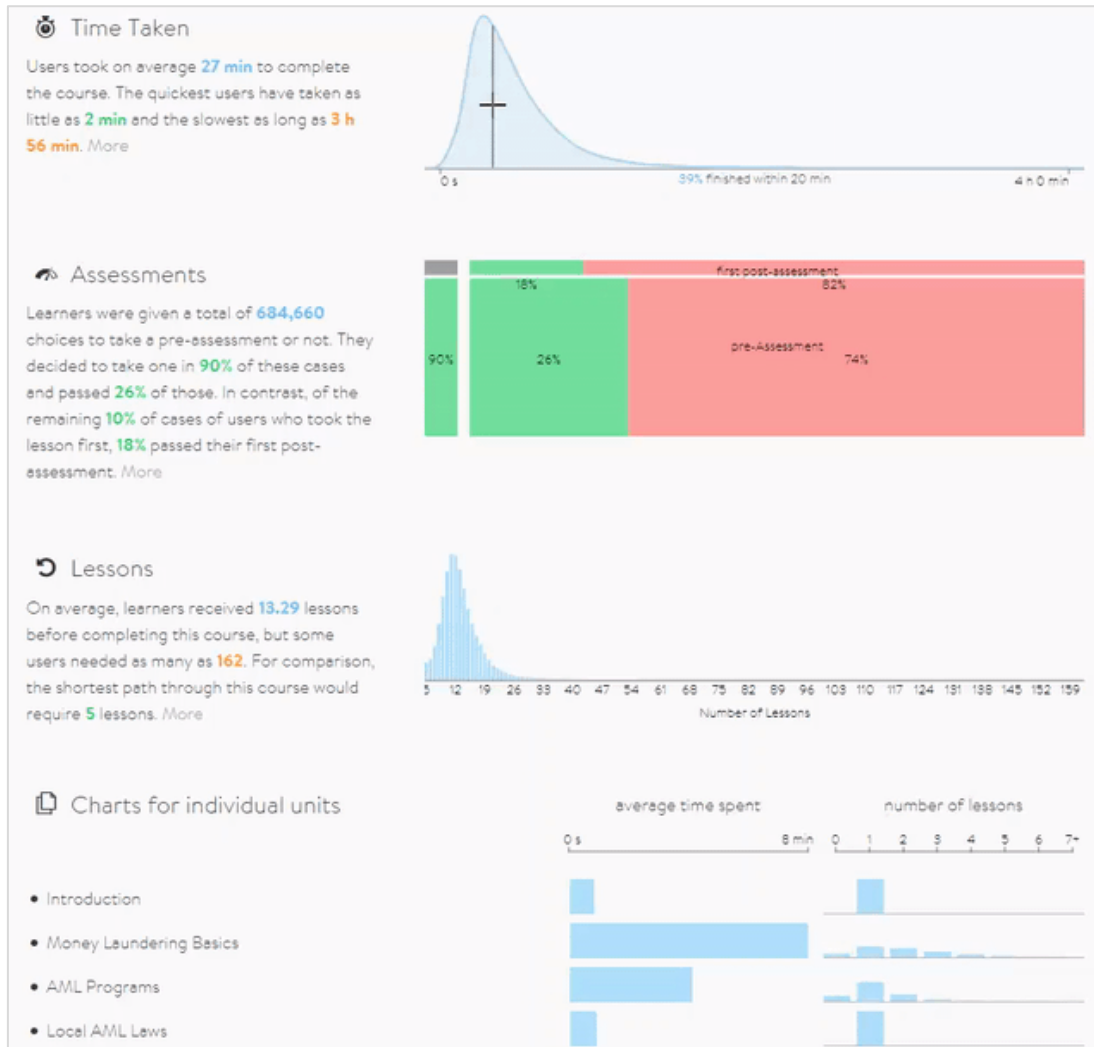


➤ CAMPAIGN-BASED TRAINING & MICRO-LEARNING

Create, deploy, maintain & report on campaign-based training or micro-learning that's accessible and easily absorbed by learners.



Deep Data Analytics



- USE TIME TAKEN DATA TO EVIDENCE ROI & REVIEW OUTLIERS FOR REMEDIAL ATTENTION
- REVIEW LESSON & ASSESSMENT PERFORMANCE
- DEEP DIVE INTO LESSONS TO UNDERSTAND SYSTEMIC ISSUES, RISKS AND FAILURES

Deep Data Analytics

English

You have reason to suspect that one of your customers may be involved in money laundering activities. What should you do?

Discuss your suspicions with your colleagues.

Say nothing.

Report your suspicions to your AML Compliance Officer or Designee.

Approach your customer to discuss your suspicions.

👍 If you know or suspect that a customer may be involved in money laundering, you must escalate your suspicions to your AML Compliance Officer or Designee.

👎 If you know or suspect that a customer may be involved in money laundering, you must escalate your suspicions to your AML Compliance Officer or Designee.

➤ MULTI-LINGUAL QUESTION ANALYSIS ENSURES HOMOGENIOUS REPORTING ACROSS TRANSLATIONS

➤ USE DATA TO LOCATE SYSTEMIC ISSUES & COMMON ERRORS OR MISUNDERSTANDINGS

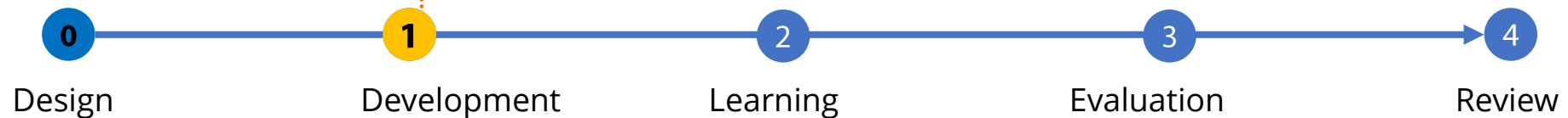
➤ PROMOTE DEEPER & MORE ADVANCED LEARNING

Salt[®] ADAPTIVE

Innovation & Effectiveness of Technology

TANGIBLE OUTPUTS

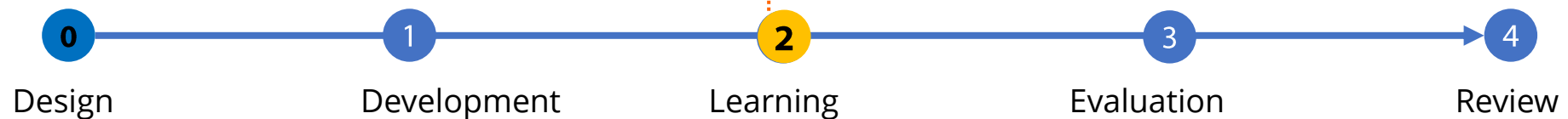
- Shorter course development iteration cycles
- Shorter Time-To-Delivery
- Lower Total Cost of Development and Maintenance
- Simple Deployment — Just upload course to your LMS



Innovation & Effectiveness of Technology

IMPROVED LEARNERS' EXPERIENCE

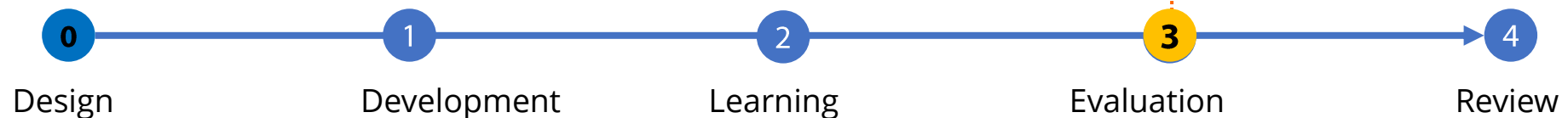
- Learners appreciate adaptive eLearning courses more due to RPL
- Adaptive eLearning courses are more effective > higher cognitive engagement and retention
- Content works on any device and all screen sizes (desktop, tablet, smartphone) and platforms (web, iOS, Android)



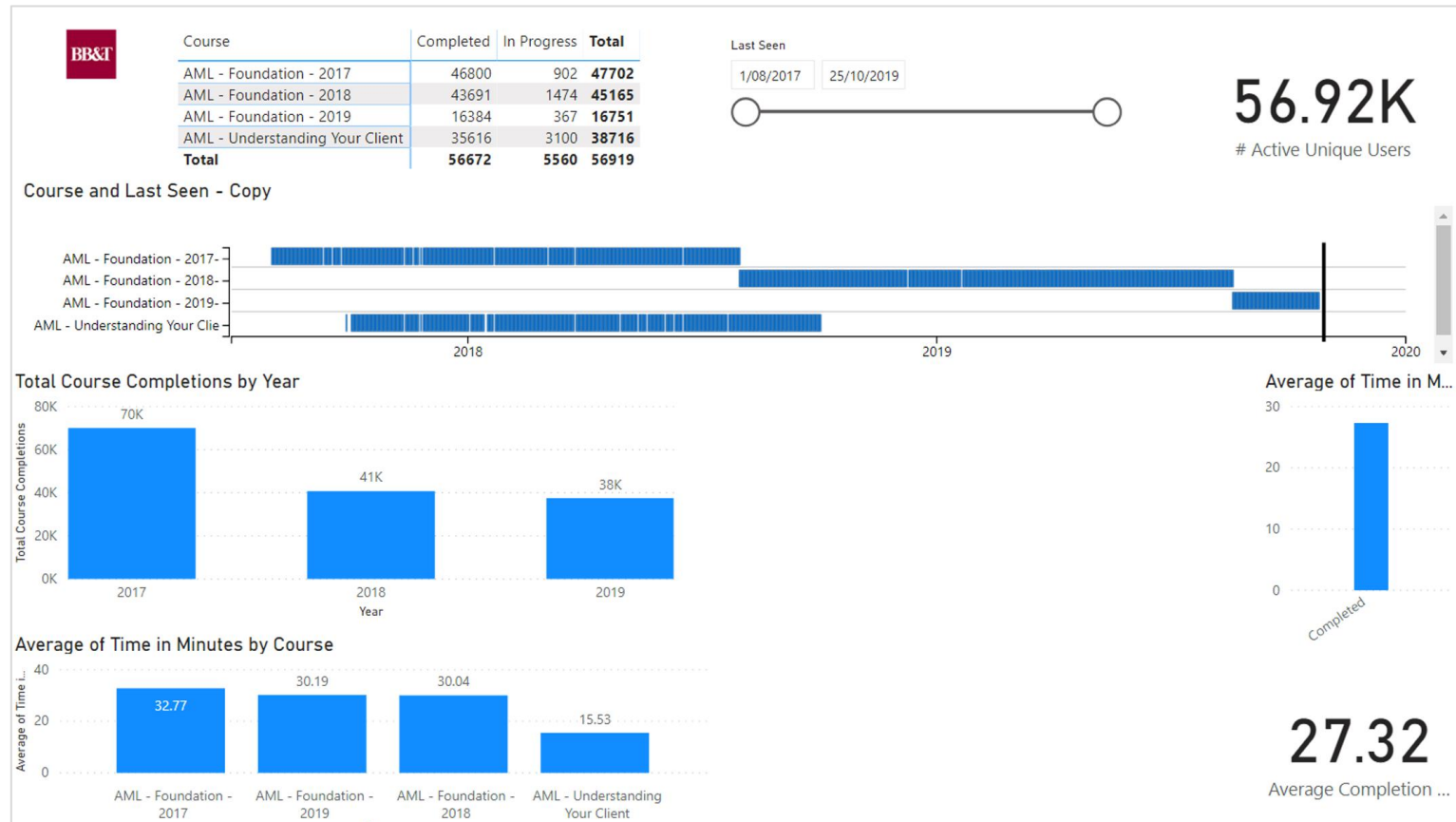
Innovation & Effectiveness of Technology

ROI AND KPI

- Understand more about your learners than ever before to enable remedial action use visualisations to discover key insights
- Measure time taken against previous methods
- Calculate accurate ROI and improve budget allocation



BB&T Success Story



➤ REGIONAL AUDIENCE

➤ LEARNING EFFICACY

➤ EVALUATION

➤ FUTURE READY SYSTEM: LIGHT EDIT & MULTILINGUAL

Our Valued Clients



Create, Deploy, Maintain & Report

Salt[®] ADAPTIVE

Compliance
Training

CPD

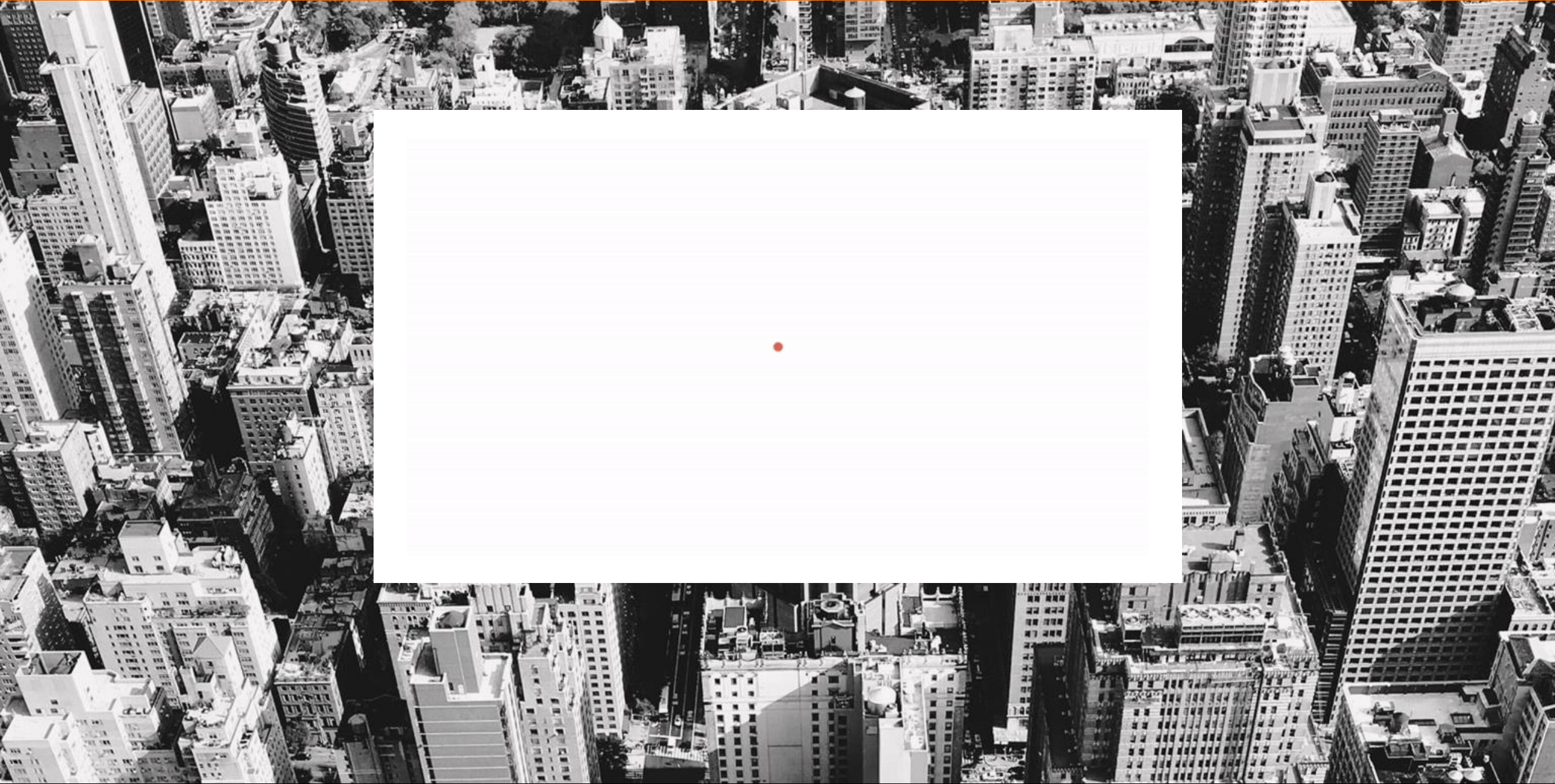
Policies

Product

Performance



Questions?





SYDNEY, MELBOURNE, PERTH, BRISBANE,
SINGAPORE AND NEW YORK



contactus@grcsolutions.com.au



www.grcsolutions.com.au